**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY ANANTAPUR**

**Pool Drive on 14th July, 2018**

**Just Dial Limited (Justdial) is organizing a mega hiring event in collaboration with JNTUA, Anantapur  on 14th July 2018.**

**Venue:** College Auditorium, JNTUA College of Engineering, Anantapur

Date & Time: 14th July, 2018 at 8:30am

**Interview process:**

Online Test 20 min -> GD -> HR interview Round -> Final Manager Round

**Registration Link:** <https://goo.gl/V6xpNG> (Last date for registration is 12th July. 2018)

**About Company:** ([www.justdial.com](http://www.justdial.com) )

Justdial, India’s No.1 Local Search Engine has much more to offer than what meets the eye. With more than 25 verticals on the website, the organization that was established in 1996 as a phone based local directory, today caters to offer services which include Bills & Recharge, Book A Table, Book A Cab, Book Movie Tickets, Deals & Offers, Flight Tickets, JD Events, Order Groceries, Order Food, Order Flowers and many more. At a time when work smart is the daily mantra, Justdial's services aimed at simplifying day-to-day tasks are available at the click of a button. These services are available on Web, App and WAP.

With offices across 11 cities in India, the organization has a team of more than 10,000 employees and 16.1 Million business listings. Its services being available in all the major cities, Justdial truly is a one-stop shop making available 'Anything, Anytime, Anywhere'​.

**JOB DESCRIPTION:**

**Sales & Marketing | Business Development**

**Preference Criterion:**Only Male candidates

**Number of positions:**(Multiple Openings)

**Locations : All**Across Andhra/Telangana

**Salary : Fresher’s  - 17K(for remote cities)-19K Per Month(Hyderabad) + Incentives + Insurance Coverage(Personal accidental insurance +Medical Insurance) and other benefits**

**Salary for Experienced candidates – Negotiable**

**Note : Salary would be revised after 6 months based on your work performance.**

**Qualification :**Any Graduate or Post Graduate(MBA would be an added advantage)

**Job responsibilities include, but are not limited to:**

* Need to approach Business Establishments of an area and capture all their data.
* Convincing the Customer for listing in Just Dial(Sales).
* Meeting daily/ weekly/ monthly targets.
* Giving presentation to the clients about the company and other services.
* Explaining the concepts and benefits of listing in Just dial and need to get Contracts (Business).
* Following up with the client for Sales closure.

**Criterion: (Mandatory)**

* Candidate must be willing to buy an Apple I pad 2, 3, 4 ,Air,Air2 or an Ipad mini (WiFi+cellular) (Mandatory) OR Samsung Tab A
* The amount of the Gadget would be reimbursed as per the Gadget reimbursement Policy of the company.
* Candidate must have a two wheeler(Mandatory)

Prof. V. Sumalatha

Director, Industrial Relations & Placements

JNTUA, Ananthapuramu.

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